



**GUARDING SERVICES • TECHNOLOGIES • CONSULTING**

**STAF-ALLIANCE  
SECURITY SERVICE GROUP  
PRESENTATION**



## «STAF-ALLIANCE» history

STAF-ALLIANCE Security Service Group was founded in 1999 and united the experience of the companies having worked in the security service market since 1992.

Nowadays «STAF-ALLIANCE» is included into the number of the five leading security enterprises of the North-Western region and it is an integrated centralized structure with 35 companies providing all security services.

# «STAF-ALLIANCE» today

## Clients (number of contracts)

**22** years  
of operation

**35** companies

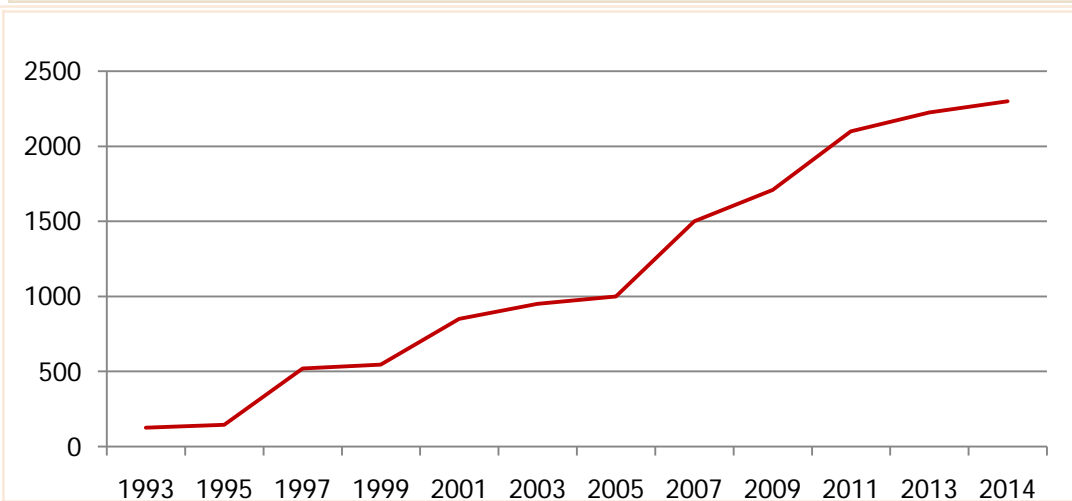
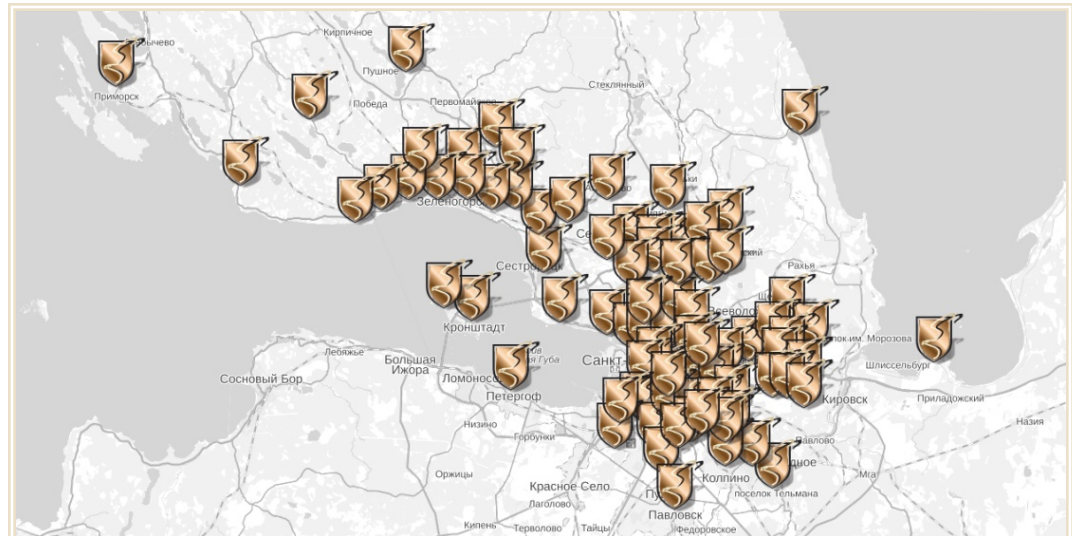
**43** services

**2 300** clients

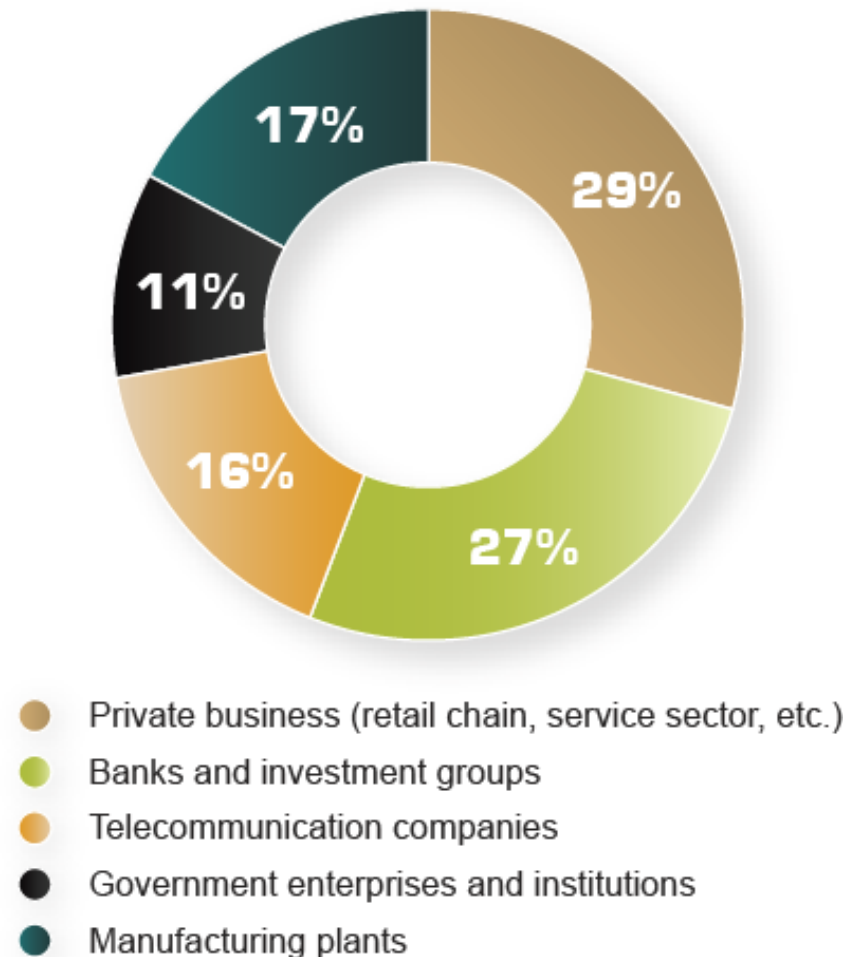
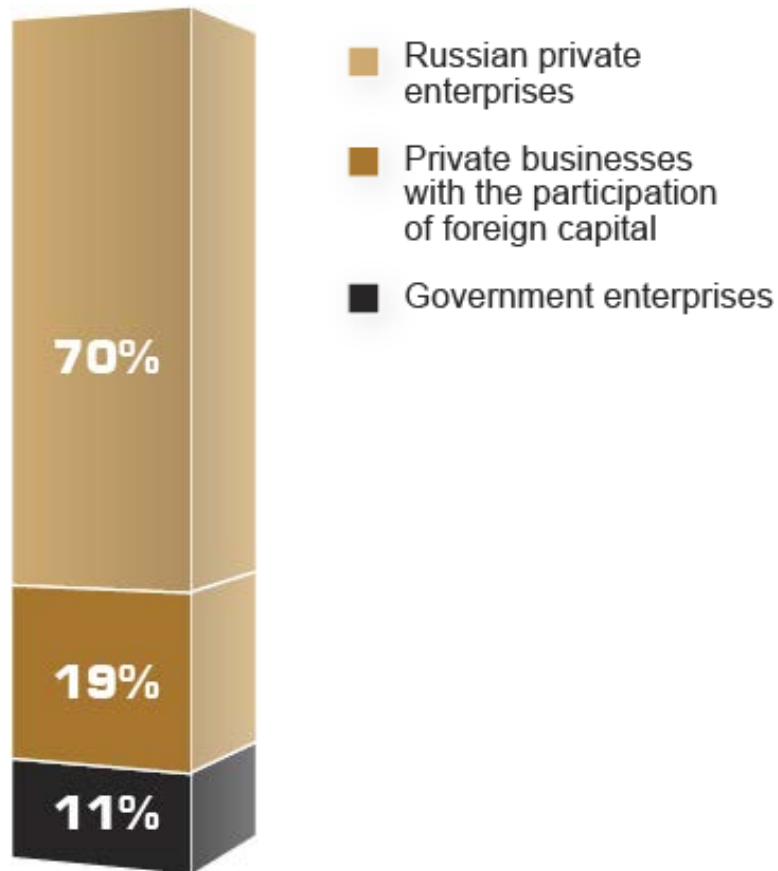
**2 500** employees



**2 500**  
guards



## «STAF-ALLIANCE» today



## «STAF-ALLIANCE» structure



The structure of «STAF-ALLIANCE» includes three main spheres of activity: **Guarding Services**, **Technologies**, **Consulting**. Each direction is represented by the number of companies (all in all in «STAF-ALLIANCE» there are 35 companies in joint ownership). «STAF-ALLIANCE» is centrally managed by the Board of Directors and asset management company.

## «STAF-ALLIANCE» Board of Directors



**TIMOFEEV**  
MICHAIL  
FEDOROVICH  
(The Board of Directors  
CHAIRMAN)



**GAVRILOV**  
ANDREY  
ALEXANDROVICH



**KURATOROV**  
ANDREY  
VLADIMIROVICH



**CHIRIKIN**  
VLADIMIR  
ANATOLYEVICH

The Board of Directors establishes the development strategy of «STAF-ALLIANCE», sets its main long-term objectives.

Having long-term experience in the State security bodies and being top-ranked experts in corporate security every member of the Board of Directors coordinates the activity of one or several spheres in the company providing services development, update and extension.

# GUARDING SERVICES

## «STAF-ALLIANCE» services – guarding services

### Physical Security

Many years of operation in the security market allow «STAF-ALLIANCE» to offer our clients all types of services for the physical security of targets of any complexity and importance – from small offices to large premises and geographically diverse networks. The security level for the target depends on the guards' professionalism and expertise and also on a thoroughly researched scheme and action plan.

STAF-ALLIANCE Security Service Group is one of the biggest security groups of Saint-Petersburg. The list of clients having contracted us includes industrial enterprises, government enterprises, warehouses, business-centres, boutiques, banks, offices, etc.



## «STAF-ALLIANCE» services – guarding services

### Physical Security

- 24 hours a day security posts at the client's premises with armed or unarmed guards;
- Law and order and security arrangements by professional and qualified employees;
- Constant observation and monitoring of premises;
- Premises access control system;
- Security support and local posts control by mobile teams of «STAF-ALLIANCE».

## «STAF-ALLIANCE» services – guarding services

### Physical Security

A contract with «STAF-ALLIANCE» guarantees the client the following:

- An individual plan for working out security provisions;
- Physical security is organized according to the plan in the shortest terms and in the most efficient way;
- Qualified security guards with constantly maintained professional skills;
- Financial liability for the whole property.

## «STAF-ALLIANCE» services – guarding services

### Physical Security

The companies within the group providing physical security:

- LLC Private Security Company «STAF», license № 024563 and license № 345253 granted by the Federal Security Service of the Russian Federation in Saint-Petersburg and Leningrad region to perform works with information classified as an official secret;
- LLC Private Security Company «LINK-1», license № 024896;
- LLC Security Firm «Stark», license № 025892;
- LLC Security Firm «Stark-Spb», license № 028455;
- LLC Security Firm «Starkom», license № 026455.

## «STAF-ALLIANCE» services – guarding services

### Physical Security

- LLC Security Firm «Spektr», license № 026000;
- LLC Security Firm «Spektrum», license № 026507;
- LLC Security Firm «Spektr Security», license № 028453;
- LLC Security Firm «BPL», license № 028860;
- LLC Security Firm «Brigantina», license № 025627.

## «STAF-ALLIANCE» services – guarding services

### «STAF-ALLIANCE» services – other guarding services

**Personal security (bodyguarding)** – the service comprises the security of the person and the members of his/her family.

The bodyguards of «STAF-ALLIANCE» are known for:

- Good team-work;
- Exceptional physical training;
- Good weapons and head-to-head skills;
- The ability to react immediately;
- The guards have language training to work with foreign VIP clients.

## «STAF-ALLIANCE» services – guarding services

«STAF-ALLIANCE» services – other guarding services

**Large-scale event security** – concerts, sport competitions, forums, exhibitions, galas and big business meetings.

**Freight forwarding and protection** over the territory of the Russian Federation with armed or unarmed guards. Our specialists will provide freight safety for any type of transportation: automobile, railway, air and sea and also when some types are combined.

# TECHNOLOGIES

## «STAF-ALLIANCE» services – technologies

### Security monitoring service and First Intervention teams (FIT)

**Security monitoring service** is the most accessible and popular method of protecting sales outlets, offices, industrial premises, warehouses, garages, flats, cottages and other residential and non-residential premises. «STAF-ALLIANCE» provides security monitoring services in the area of Saint-Petersburg and Leningrad region and guarantees property protection and owners' comfort.

«STAF-ALLIANCE» has 16 FITs and technically savvy equipped central monitoring unit, also partnering contracts with the number of security companies and non-departmental security service. All this allows to determine estimated time of FITs' arrival that is not more than 15 minutes within the city boundaries and from 15 to 30 minutes within Leningrad region.

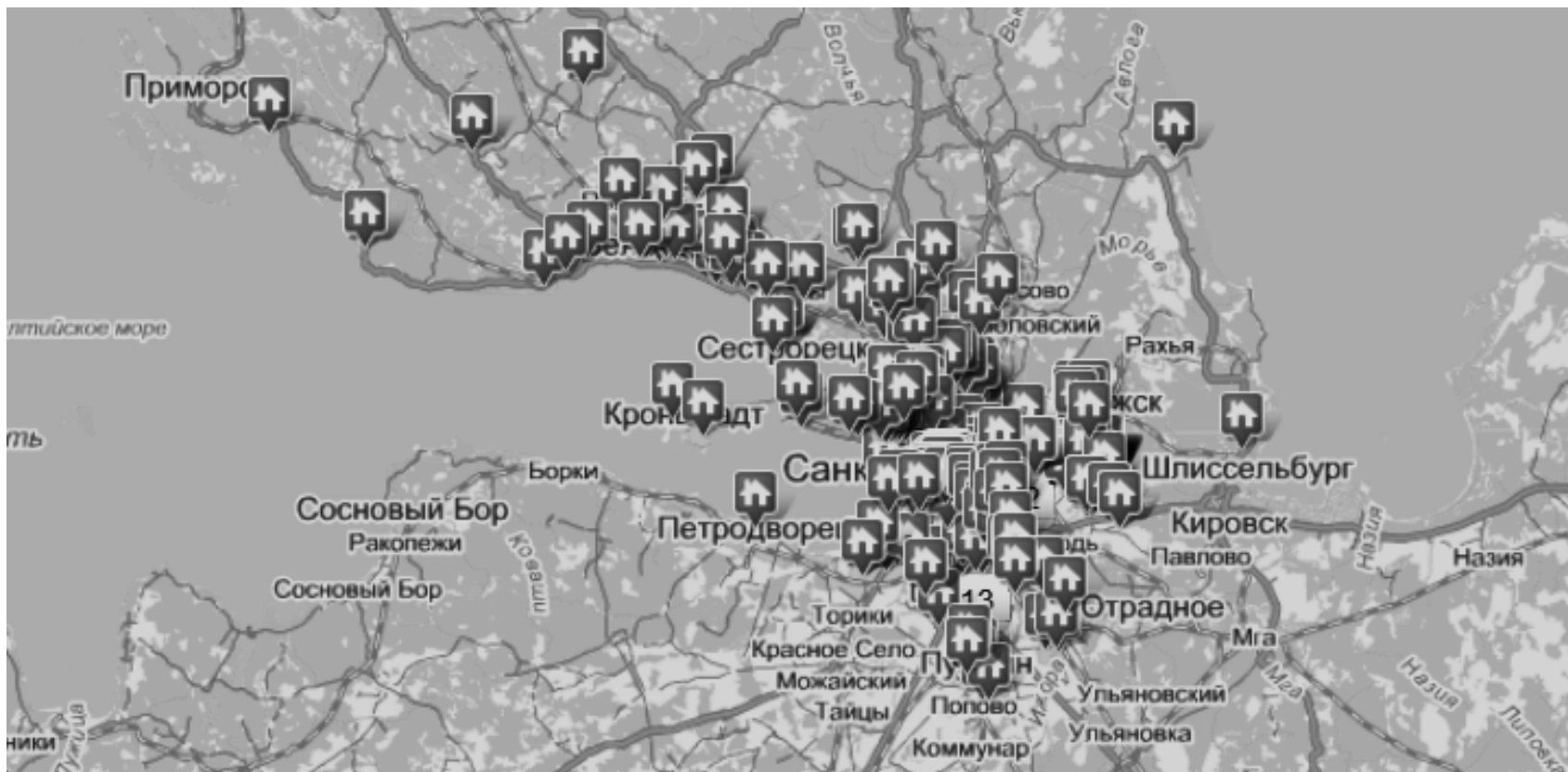
Security monitoring service in «STAF-ALLIANCE» is provided by LLC Security Firm «**STAF SECURITY**», license № 028707.



## «STAF-ALLIANCE» services – technologies

### Security monitoring service and First Intervention teams (FIT)

In 2014 «STAF-ALLIANCE» security monitoring service is chosen by more than 2500 clients.



## «STAF-ALLIANCE» services – technologies

In the sphere of TECHNICAL SOLUTIONS «STAF-ALLIANCE» has three directions:

- Engineering, installation and servicing of the complex technical systems in: different signaling systems (security, fire, alarm); access control system; observation system; fire extinguisher system.
- Security and fire signaling systems engineering, installation to provide security monitoring service.
- Premises internal investigation.
- Information security.

Technical solutions are provided by:

- LLC Private Security Company «LINK-1»;
- LLC «SIGNAL»;
- LLC «BUSINESS SECURITY».

# CONSULTING

## «STAF-ALLIANCE» services – consulting

«STAF-ALLIANCE» – Consulting specializes in providing intellectual services in security and risk management.

We shape in with our clients on every stage of preparing and making complicated management decisions under the conditions of information lack and dynamic business environment.

This includes three departments:

- Legal consulting
- Information and analysis support for business
- Detective services

## «STAF-ALLIANCE» services – consulting

### Legal consulting

The lawyers of «STAF-ALLIANCE» will analyze the situation and develop company's internal documents to represent private people or legal entities in the courts of law, arbitration court and also in regulatory and administrative authorities.

We provide the following legal services:

- legal services in the frames of subscribers' agreement;
- domestic and international contracts and agreements screening and check-up;
- preparing standard documents (contracts, orders, rules, etc.);

## «STAF-ALLIANCE» services – consulting

### Legal consulting

- pre-trial claim settlement, participation in negotiations;
- preparation of a case for trial, interest intermediation;
- collecting documents and paperwork, transaction support in Federal Service of State Registration, Cadastral Records and Mapping in Saint-Petersburg;
- participation in negotiations on social and labour issues between the client and governmental and municipal authorities.

## «STAF-ALLIANCE» services – consulting

### Information and analysis support for business

Analytical department of «STAF-ALLIANCE» works with different enterprises: from multinationals to medium-sized private companies and start-ups. Our main clients are business owners, shareholders, the Chairmen of the Boards of Directors who are interested in their capital effective management and competitive business retaining.

Uniting the expertise of consultants of many different spheres, company experts «STAF-ALLIANCE» will be your unique partner in the following tasks solutions:

- Background screening, Corporate due diligence, Human due diligence, KYC & KYP services.

## «STAF-ALLIANCE» services – consulting

### Information and analysis support for business

- Security system audit and its concept development.
- Risk-management development and application.
- Complex service «Security Manager».
- Information support of customer's security department.
- Consulting on safe expats' staying in Russia.
- Research on finding out counterfeit goods.
- Knowledge management in Internet.
- Fraud, corruption and conflict of interests investigations.
- Risks assessment while market expansion.



## «STAF-ALLIANCE» services – consulting

### Information and analysis support for business

- Communication with regulatory authorities.
- Information collecting involving different industries experts on technologies, approaches and prospective researches used by the competitors (not contradictory to international law on commercial secret security).
- Information collecting involving different industries experts on planned changes in international and local law that can affect the company's business.
- All media monitoring to form your and your business profiles.

## «STAF-ALLIANCE» services – consulting

### Detective services

- Fact-finding inquiry of property and reputation damage.
- Lost property search.
- Interests clash (circumstances investigation).
- Forensic tests, dactyloscopic and graphologic examination data interpretative work.
- Insured risks investigation.
- Receivables collection.
- Collecting services.
- Assistance in complicated negotiations.
- Personnel polygraph testing.

## «STAF-ALLIANCE» services – consulting

### Detective services

Conducting detective investigations for the sake of the clients «STAF-ALLIANCE» follow local and international legislation.

Combining effective and long-lasting techniques in investigation and cutting edge ways to collect and analyze information allow «STAF-ALLIANCE» operatives go deeply into the clients' problems, form and check the probable theories, run action plan to return lost property and discover fraudsters.

Long-lasting experience of delicate negotiations sessions, client's full advocacy, good terms with the authorities of Ministry of internal affairs are the requirements for each «STAF-ALLIANCE» operative.

# **«EMERGENCY ASSISTANCE» INTERREGIONAL PROGRAM**

## «EMERGENCY ASSISTANCE» Interregional Program

### The program's main directions

Practical assistance:

- Emergency service for settling conflicts including mobile patrols' arrival at the place of conflict or car accident, support while driving, search information about presence of client's car at the penalty lots etc.
- Legal help: professional lawyers' consulting. Advocate help on demand of a client.
- Inquiry and consulting on conflicts' settlement, contact information and addresses of enterprises both commercial and state, information regarding your rights and obligations in accordance with the current legislation etc.
- Assistance while solving daily problems.

## «EMERGENCY ASSISTANCE» Interregional Program»

### The program's main directions

Consulting assistance – consulting on personal safety

Information support on many issues

The detailed information on the program website - **[www.e-assist.ru](http://www.e-assist.ru)**

## «STAF-ALLIANCE» geography



# **SOCIAL CORPORATE RESPONSIBILITY AND SPORT ACHIEVEMENTS**



## Social corporate responsibility and sport achievements



### Sport achievements and professional skills

«STAF-ALLIANCE» is a constant participant and prizewinner of Spartakiads and professional contests. Our employees won «Antiterror» Spartakiad, the contest «North-Western safety and security», regional competitions on weightlifting, arm wrestling and target shooting.

Great attention is given to employees' physical education, professional and personal development.

## Social corporate responsibility and sport achievements



### Social corporate responsibility

«STAF-ALLIANCE» has supported the metochion of Saint Sophia Cathedral after the Smolensk Icon of the Mother of God in the village of Pogi of Tosnensky region including cathedral and the metochion territory security service.

All employees of «STAF-ALLIANCE» have Private Health insurance scheme that guarantees everyone qualitative medical service and support in the case of illness.



**THANKS FOR ATTENTION**





**STAFALLIANCE**

SECURITY SERVICE GROUP

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